



Derek A. Ridgway

Partner

Derek's clients look to him for advice in all aspects of real estate, business and construction transactions.

Real Estate. Derek advises in-house corporate counsel, corporate real estate executives and principals in domestic and international real estate transactions. He has significant experience in the acquisition, development and leasing of health and senior care, office, retail, R&D, laboratory, clean-tech, manufacturing and data center assets. As a LEED® Accredited Professional, he places a particular emphasis on sustainability, including sustainable building and design, "green" leasing and renewable energy. He has facilitated the closing of real estate transactions with an aggregate value of more than \$900 million, and leasing of more than ten million square feet of space throughout the United States and internationally. Derek serves as his client's primary contact at the firm for interfacing on regulatory compliance, risk management, licensure and land use and environmental issues.

Business. In conjunction with Derek's real estate work, Derek negotiates and documents joint venture transactions, real estate syndicates, limited partnerships and other real estate holding vehicles for the development and operation of real estate assets and communities. He also counsels his clients regarding a wide-variety of business matters, including business structuring, operation and management arrangements, covenants, conditions and restrictions, licensing and reciprocal use, and cost sharing arrangements. Derek also advises his clients regarding unsecured and secured equity and debt offerings, including bridge and credit financings.

Construction. Over the last decade, Derek has structured and negotiated construction-related agreements for office (ground-up and TIs), health and senior care, biopharmaceutical, laboratory, clean-tech and manufacturing facilities with an aggregate construction value of more than \$1.5 billion.

General Counsel. Derek also serves as general counsel to corporations, including charitable organizations, in a wide variety of corporate and commercial transactions.

Representative Work

Development of a \$168 million, 250,000 square foot San Francisco medical office building under an airspace lease, and construction of an underground parking garage and pedestrian tunnel

East Bay

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Firm Leadership

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Technology

Development of a new, state-of-the-art, \$284 million hospital in the North Bay, and ground lease for an 80,000 square foot medical office building

Sale and leaseback/exchange of \$56 million in real property assets on the Peninsula

Ground leasing and leaseback of multi-story medical office buildings in Tracy and Roseville, and construction of associated parking structures and reciprocal parking arrangements

Disposition of a \$225 million, 65-acre parcel in Silicon Valley, consisting of 966,087 square feet of healthcare related assets

Real estate syndications for single and mixed use facilities in California, Oregon, Washington, Colorado, Texas, and Florida valuing over \$250 million

Hundreds of office and retail leases totaling over ten million square feet

Development and documentation of master planned communities throughout Northern California, including BRE processing

Numerous leasing transactions involving hospital systems, medical foundations, physician groups and senior care facilities

Publications

"Start Ups and Emerging Companies - 101: Allocations and Distributions," *Corporate Law Alert* (January 2013)

"Start Ups and Emerging Companies - 101: Angel Funds," *Corporate Law Alert* (January 2013)

"Start Ups and Emerging Companies - 101: Choice of Entity," *Corporate Law Alert* (January 2013)

"Start Ups and Emerging Companies - 101: Delaware or California - Where do I incorporate?," *Corporate Law Alert* (January 2013)

"Start Ups and Emerging Companies - 101: Employee - Contractor Considerations," *Corporate Law Alert* (January 2013)

"Start Ups and Emerging Companies - 101: Friends and Family," *Corporate Law Alert* (January 2013)

"Start Ups and Emerging Companies - 101: IRC 83(b)," *Corporate Law Alert* (January 2013)

"Start Ups and Emerging Companies - 101: Loans," *Corporate Law Alert* (January 2013)

"Start Ups and Emerging Companies - 101: Members and Membership Interests," *Corporate Law Alert* (January 2013)

"Start Ups and Emerging Companies - 101: Operating Agreement," *Corporate Law Alert* (January 2013)

"Start Ups and Emerging Companies - 101: Organizing the Corporate Entity," *Corporate Law Alert* (January 2013)

- "Start Ups and Emerging Companies - 101: Private Equity," *Corporate Law Alert* (January 2013)
- "Start Ups and Emerging Companies - 101: Restricted Stock," *Corporate Law Alert* (January 2013)
- "Start Ups and Emerging Companies - 101: Securities Laws," *Corporate Law Alert* (January 2013)
- "Start Ups and Emerging Companies - 101: Shareholder Agreement," *Corporate Law Alert* (January 2013)
- "Start Ups and Emerging Companies - 101: Shares and Shareholders," *Corporate Law Alert* (January 2013)
- "Start Ups and Emerging Companies - 101: Venture Capital," *Corporate Law Alert* (January 2013)
- "Lessons Learned - Force Majeure Clauses when an Act of God Strikes," *Corporate Law Alert* (November 2012)
- "Lessons Learned - Contract Clauses to Include in Every Sole Source Supply Agreement," *Corporate Law Alert* (October 2012)
- "Flexible Purpose Corporation vs. Benefit Corporation," *Corporate Law Alert* (September 2012)
- "Guarantors May Not Be Liable for Loan Balance Where Guaranty is Not Absolute and Unconditional," *Corporate Law Alert* (July 2012)
- "Chapter 4: Green Building," *California Construction Contracts, Defects, and Litigation*, consulting and update author, Continuing Education of the Bar
- "AB 32 Deconstructed: The Global Warming Solutions Act of 2006," co-author, *CEB Real Property Law Reporter* (2008)

Presentations

- "Avoiding Compliance Pitfalls in Leased Medical Buildings, Whether You're Tenant or Owner" presenter, California Hospital Outpatient Facilities Summit (December 2018)
- "Evolution of the Healthcare Real Estate Lease: What are the Ramifications of the Affordable Care Act on Leasing, and How Have Terms Changed?" moderator, The Northern California Healthcare Real Estate Summit (March 2015)
- "The New Health Care Environment," co-speaker, The Registry (October 2013)
- "Avoiding Incorporation, Formation & Compensation, Landmines & Pitfalls" Keiretsu Forum Entrepreneur Academy (December and August 2012)

Professional Affiliations

Northern California Chapter of CoreNet Global, Advisory Board member

Education

Derek A. Ridgway
Partner



J.D., University of San Francisco School of Law (1997)

B.A., Loyola Marymount University (1994)

Admissions and Courts

California

Professional Licenses

U.S. Green Building Council LEED® Accredited Professional