



Jessica M. Karner

Partner

Jessica Karner focuses her transactional practice on matters spanning the entire life cycle of a business: from entity choice, structuring and formation, buy-sell and other founders' agreements, private capital raising, and associated securities law matters; to general business and operational matters including key business contracts, intellectual property and executive compensation; and through and including succession planning, corporate restructures, mergers, acquisitions and divestitures, and business dissolutions.

She specializes in representing clients in all phases of mergers and acquisition matters, including sales or acquisitions of investment advisory firms, professional and consumer services firms, and companies in a wide variety of other industries.

Jessica also regularly serves as a trusted advisor and outside general counsel to organizations across a variety of sectors.

Jessica presents on trending topics in business law to professionals in the wealth management industry and to other business owners, CPAs, and other lawyers. Jessica is an active member of her community and regularly volunteers for local nonprofit organizations. She currently serves as the President of the Board of Legal Aid of Marin.

Press

"RIA Owners Risk Lawsuits and Business Loss if They Share Client Details Before M&A Closings," *Financial Advisor IQ* (November 2019)

"How to Succeed in Succession," *Financial Advisor Magazine* (January 2019)

"Top 10 Ways to Prepare a Business for Sale and Enhance Its Value (Including Some Things Buyers Should Evaluate During Due Diligence)," *The Marin Lawyer* (November 2013)

"Baskets and Snakes: Allocating Risk Through Representation," Warranty and Indemnification Provisions, *The Marin Lawyer* (November 2008)

"Political Speech, Sexual Harassment, and a Captive Workforce," 83 *California Law Review* 637 (1995)

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Practices/Industries

Corporate

Honors & Awards

Martindale-Hubbell, AV Preeminent®

Community Involvement

Legal Aid of Marin, Board President

Professional Affiliations

State Bar of California, Business Law Section, Intellectual Property Section, Member

Marin County Bar Association, President (2012), Business Law, Intellectual Property, and Diversity Section, Member

American Inns of Court, Richard M. Sangster Chapter, President (2015–2016)

Academic Distinctions

California Law Review, Editor in Chief

Thelen Marrin Award for Scholarship

Order of the Coif, Member

Education

J.D., University of California, Berkeley School of Law (1995)

B.A., with high distinction, University of California, Berkeley (1991)

Admissions and Courts

California