



## Lisa Dal Gallo

### Partner

Lisa has more than 30 years of experience in the construction industry. Prior to becoming a lawyer, she worked for several years in project management and engineering for Turner Construction Company holding various field and office positions. During that time, she completed millions of dollars worth of work-in-place for the core-and-shell and tenant improvement divisions in the following sectors: hospitals and other healthcare and senior care facilities, laboratories, retail space, office towers, high-rise residential, and light industrial.

Lisa's construction field experience provides her with a deeper perspective and understanding of the construction process making her invaluable in assisting our construction clients' legal and business needs. The primary focus of her transactional practice is advising owners, designers, contractors or project teams regarding multi-million dollar design and construction deal structures utilizing collaborative and integrated delivery processes, and drafting bid documents, contracts, and BIM protocols for large private and public works, including contract documents for public-private partnerships (P3), Integrated Project Delivery (IPD), Engineering Procurement and Construction (EPC), and Design-Build. Lisa is experienced with public procurement processes, HUD and USDA guidelines and protocols, and has international contract experience. On the claims side, she has experience advising clients regarding resolution of a variety of legal issues including contract disputes, claims and delay analysis, termination, default, mechanic liens and stop payment notice claims, defects and alternative dispute resolution. Lisa has a reputation for successfully working with clients to resolve claims and conflicts as they arise through business and legal negotiations avoiding litigation.

Lisa developed California Women in Design + Construction™ (CWDC), an organization of professional women in the design and construction industry that hosts forums to discuss relevant topics and to provide networking opportunities.

#### Publications

"Moving from Design-Build to Integrated Project Delivery," co-author, *Design Cost Data Magazine* (May 2017)

"The Owners' Guide to Starting Integrated Building Projects," contributor, written by Oscia Wilson (2014)

#### San Francisco

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#### Firm Leadership

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Infrastructure Co-Practice Group  
Leader

IPD/BIM Co-Practice Group Leader

#### Practices/Industries

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Construction

IPD/BIM

Green Building

Infrastructure

Health / Senior Care Real Estate

"Moving Design-Build closer to IPD," co-author, *Boiled Architecture Blog* (August 2013)

"Integrated Project Delivery: The Game Changer," co-author, *American Bar Association: Forum on the Construction Industry* (April 2012)

"How IPD Can Help Your Project Succeed," co-author, *Seattle Daily Journal of Commerce* (June 2011)

"Every Marriage — and Project — Needs a Honeymoon," co-author, *Seattle Daily Journal of Commerce* (May 2011)

"California: New Mandatory Notice Requirements for Enforcement of Mechanic's Lien Rights," co-author, *Aon Construction Services* (March 2011)

"Design-Build is Gaining Traction in the Public Sector," co-author, *Construction Alert* (March 2011)

"Comparison of Integrated Project Delivery Agreements," co-author, *The Integrated Project Delivery Seminar Series* (April 2009)

"Legal Meets the Cutting Edge of Digital Projects in Construction," co-author, *Modern Contractor Solutions Magazine* (2008)

## **Presentations**

"Setting Up an IFOA Contract," presenter, *Advancing Integrated Project Delivery 2018* (December 2018)

"Improving Project Delivery Through Design-Build," *Infrastructure Imperative....Building a Smarter Tomorrow* (November 2018)

"Why the Industry Needs Design-Assist and Lean, With or Without IPD Agreements," *2017 LEAN Congress* (October 2017)

"Keys to IPD Success," *IPDA Symposium* (November 2016)

"Request for Proposals and Contract Terms that Facilitate Collaboration," facilitator, *Construction Owners Association of America Fall Conference* (November 2014)

"Lean Project Delivery, Contracts, and Insurance - Making Them Work for Your Project," *Construction Management Association of America National Conference* (October 2014)

"Risk and Reward with IPD (Integrated Project Delivery): the Future of Collaboration," co-speaker, *CREW Network Convention* (October 2013)

"The Design-Build Process from All Sides," co-presenter, *CMAA Northern California Chapter* (September 2013)

"IPD for Design-Build," *Design-Build Institute of America—WPR* (June 2013)

"Optimizing LEAN Project Delivery inside the limits of your current contract," *Lean Construction Institute Bay Area Branch* (June 2013)

"Building Your Personal Brand," *When She Speaks, Women in Leadership Series* (May 2013)

- "A Case Study: A Public-Private Partnership for Water and Wastewater Facilities," ACWA Conference (May 2013)
- "The Practical Application of IPD and IPD Principles," Construction Management Financial Association (February 2013)
- "Integrated Project Delivery For Design-Build," Design-Build Institute of America (February 2013)
- "Women of Influence," panelist, Turner Construction Company (January 2013)
- "Contract Negotiation and Teaming Strategies that Ensure Sustainable Outcomes," co-speaker, Greenbuild International Conference and Expo (November 2012)
- "Integrated Project Delivery: A Change in Project Dynamics," LCI Alabama Community of Practice (January 2012)
- "Integrated Project Delivery - Virtual Design to Construction," Legal and Management Aspects of IPD and BIM, AIA San Francisco Seminar (July 2011)
- "IPD Contract Negotiation," AIA Seattle and AGC Seminar (December 2010)
- "Integrated Project Delivery," Kajima USA Annual Meeting (October 2010)
- "IPD: The Future of Design and Construction," Gallagher Construction Seminar (October 2010)
- "IPD Presentation," Thornton Tomasetti (August 2010)
- "IPD Workshop," Turner Construction Company (August 2010)
- "Integrated Project Delivery (IPD) Video Series," Hanson Bridgett (July 2010)
- "Applying the Principles of IPD: A Discussion of Key Principles and Elements," Hanson Bridgett Seminar (February 2010)
- "Integrated Project Delivery: An Introduction," XL Construction (January 2010)
- "Structuring the Business Deal: Integrated Project Delivery," USGBC-NCC and Hanson Bridgett Seminar (January 2010)
- "IPD Contract Comparisons," The Integrated Project Delivery Seminar (September 2009)
- "Implementing IPD: Process, Business Structures and Contracts," The Integrated Project Delivery Seminar Series (April and June 2009)
- "Integrated Project Delivery: An Introduction," Bovis Lend Lease (May 2009)
- "Public Private Partnerships," moderator, Design-Build Institute of America (September 2008)
- "Developed, Orchestrated and Coordinated," moderator and panelist, Groundbreaking Women in Construction Conference (2004-2007)

## Press

"Balfour Beatty to Sell Heery to CBRE for \$57M," *Construction Dive* (October 2017)

"FL Transit Agency Selects Design-Build Team for \$235M Parkway," *Construction Dive* (April 2017)

"Inside the Complicated Legal Terrain of the Design-Build Delivery Method," *Construction Dive* (October 2016)

"Mind Your Ps and Qs, Why Good Construction Lawyers Can Be Worth Their Weight In Rebar," *California Construction Magazine* (2007)

## Honors & Awards

ELEVATE Real Estate Industry Impact Award – Honorable Mention (2017)

Chico State 2016 Distinguished Alumna Award, School of Engineering, Computer Science, and Construction Management (2016)

*The Legal 500*, Recommended Construction Attorney (2015-2016)

Chambers and Partners USA, Construction

Women Leaders in Law, *The Recorder* (2012)

## Community Involvement

CSU Chico College of Engineering Industrial Advisory Board

## Professional Affiliations

ConsensusDocs Industry Advancement Working Group Member

AIA Center for Integrated Practice Leadership Group

American Institute of Architects, California Council, IPD Steering Committee

American Society for Healthcare Engineering

American Bar Association Forum on Construction, Division 4: Project Delivery

Design-Build Institute of America

Design-Build Institute of America, Western Pacific Region, IPD-Lean Subcommittee, former Education, Steering, Programs, Legislative Committees

Construction Financial Management Association, San Francisco Chapter, Former Board Member

California Bar Association

City of Tiburon, Design Review Board, Former Member

San Francisco Bar Association

Marin Bar Association

### **Education**

J.D., Syracuse University College of Law (1996)

B.S., Construction Management, California State University, Chico (1986)

### **Admissions and Courts**

California

California State Courts

U.S. District Court for the Northern District of California

U.S. District Court for the Central District of California

### **Professional Licenses**

U.S. Green Building Council, LEED® Accredited Professional