



Jennifer R. Berland

Partner

JBerland@hansonbridgett.com
(415) 995-5837

Hanson Bridgett LLP
425 Market Street, 26th Floor
San Francisco, CA 94105

Areas of Focus

- Real Estate
- Senior Housing and Care
- Real Estate Finance
- Corporate
- Shopping Centers
- Health Care
- Health / Senior Care Real Estate
- Financial Services



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Jennifer specializes in real estate acquisition, finance, development, leasing, management, and disposition matters, as well as other general corporate work.

She is part of the firm's unique and highly specialized practice area that represents senior care, senior housing, and long-term care clients in complex commercial real estate transactions, as well as in purchase, sale, leasing, management, and financing transactions.

She has represented countless national clients as special counsel in California, providing real estate and licensing advice and opinions on seniors housing transactions.

Representative Work

Property sale and operational leaseback. Thirty-two transactions for a total purchase price of \$238 million.

Loan restructuring. Transaction involving 31 properties nationwide and totaling \$144 million.

Property acquisition. Ten transactions for a total purchase price of \$54 million.

Mezzanine financing. Transaction valued at \$40 million.

Joint venture agreement. Negotiated complex agreement for development of properties in the southeastern U.S.

Construction loan and development. Represented a developer in a \$140 million project.

Publications

“The Art of Credit Crunch Negotiations: Practical advice for borrowers at both ends of the spectrum,” *The Registry* (February 2008)

“The Fourth Amendment and the Community Caretaking Exception,” *35 USFL Rev.* 135 (2001)

Honors & Awards

Chambers and Partners USA, Healthcare

Professional Affiliations

Bar Association of San Francisco, Member

California Assisted Living Association, Member

American Seniors Housing Association, Member

National Investment Center for Seniors Housing and Care Industry, Future Leaders Council, Alumni

Education

J.D., *cum laude* University of San Francisco School of Law (2001)

B.A., Law and Society University of California, Santa Barbara (1997)

Admissions and Courts

California