



Gregory R. Reed

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Areas of Focus

- Transportation and Logistics
- Corporate



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Greg is an experienced litigator, regulatory attorney, and legislative advocate with a national practice before both federal and state courts. His clients have included small business owners, national manufacturers, large government contractors, national transportation companies, and trade associations. He prioritizes a holistic approach to achieving his clients' goals bridging his work across the legal, regulatory, and legislative arenas.

As a member of the Corporate and Risk Management group, Greg advises and represents both large and small clients on a range of commercial and administrative law issues, including strategic business counseling and compliance advice for suppliers to the United States Postal Service. He provides his clients with advice and counsel in contract negotiations, representation in breach of contract matters, and regulatory compliance guidance.

Greg also advises and helps lobby on behalf of companies seeking to educate Capitol Hill decisionmakers, advance legislative or regulatory reform, and representing their interests before Congress and federal agencies.

He most recently served as Executive Director and Transportation Counsel for the National Star Route Mail Contractors Association (NSRMCA), the national trade association representing the companies that comprise United States Postal Service's \$5 billion surface transportation network. In this role, he advocated before Congress, federal agencies, and the USPS to

promote fair treatment and economic sustainability for postal transportation contractors. He also advised logistics and transportation companies on regulatory changes, contracting strategies, and how to navigate the evolving procurement practices of one of the nation's largest government contracting authorities.

Prior to joining NSRMCA, he represented the Owner-Operator Independent Drivers Association (OOIDA) in high-stakes litigation and regulatory advocacy aimed at protecting the interests of independent truck drivers and small carriers. He has litigated cases in both trial and appellate courts—including drafting amicus briefs for the U.S. Supreme Court—and regularly contributes to transportation industry publications.

With deep expertise in government affairs, regulatory analysis, administrative law, and both trial and appellate litigation, Greg is a trusted voice in shaping transportation policy and defending the rights of industry stakeholders nationwide.

Publications

“Driving Compliance: English Proficiency Enforcement and its Impact on Trucking Employers,” co-author, Transportation Legal Alert (October 2025)

“Know Who is Behind the Wheel: Understanding the New Non-Domiciled CDL Requirements and How to Protect Your Business from Liability,” author, Transportation Legal Alert (October 2025)

“Sixth Circuit Decision Raises the Stakes for Supreme Court Review and Broker Liability,” author, Transportation Legal Alert (July 2025)

“The Texas Supreme Court Detours the Trucking Industry Around a Historic Nuclear Verdict,” author, Transportation Legal Alert (July 2025)

Presentations

“DOT and CDL Compliance Now: Practical Steps to Reduce Driver and Transportation Liability,” Hanson Bridgett Transportation Webinar (January 2026)

Press

“California CDL Fight Signals National Enforcement Scrutiny,” *Freight Waves* (November 2025)

“Not All CDLs Are Created Equal,” *The Inside Lane* (November 2025)

“Truck Industry Advised to Audit All Drivers to Limit CDL Liability,” *Freight Waves* (October 2025)

“Non-Domiciled Drivers a Nuclear Verdict Waiting to Happen: ‘Legal Alert’,” *Overdrive* (October 2025)

“Landlord Says Mail Wasn’t Delivered Because She is Black. Supreme Court Weighs In,” *USA Today* (October 2025)

“High Court Broker Negligence Case ‘Pivotal’ For Trucking,” *Law360* (October 2025)

“Fault Lines Persist Around Arbitration For Last-Mile Drivers,” *Law360* (August 2025)

“Transportation Cases To Watch: Midyear Report 2025,” *Law360* (July 2025)

“Transportation Policies To Watch In 2025: A Midyear Report,” *Law360* (July 2025)

Education

J.D., American University Washington College of Law (2013)

B.A., Haverford College (2006)

Admissions and Courts

Maryland

Washington, D.C.